



The Region's Leading Oil & Gas Exhibition and Conference

The 8th Oil, Gas, Refining and Petrochemicals
Exhibition and Conference

OGWA 2012: FUELING YOUR OIL AND GAS MARKETS



16-18 April 2012
Oman International Exhibition Centre
Muscat, Sultanate of Oman

The Organizer

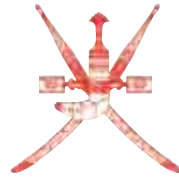


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An Overview of Oman's Oil and Gas Industry and the Economy

The oil and gas sector continues to dominate the overall structural character of Oman's economy. Oil is its most important factor and it is the oil industry that serves as the catalyst for growth in gross domestic product (GDP).

Oman's burgeoning demand for oil and gas has stimulated the need for large-scale exploration and expansion projects and investments to help boost oil and gas production.

Presently, with major oil and gas companies continuously building their infrastructure and

pipeline networks and with the Sultanate investing in billion-dollar projects to deliver the Middle East region's requirements, the country has become a more competitive economy in which to do business.

As Oman also gains momentum as a global player with the rising number of infrastructure, oil and gas, and tourism investments, it is projected to be a key destination for business and leisure.

Oil and gas continue to remain the world's third-leading energy source, with considerable room for growth.

Current Oilfield Development Projects in Oman

Name : **Amal Steam Surface Facilities Construction Project - On Plot Package**

Description : Engineering, procurement and construction (EPC) contract to carry out the on-plot package for Amal steam surface facilities.

Name : **Consultancy Services-1064**

Description : Provision of consultancy services for basic design engineering package and license for Sohar Refinery Expansion project of a refining company.

Name : **Raysut Terminal Revamp Project**

Description : Engineering, procurement and construction (EPC) contract to revamp Raysut Terminal for an oil and gas authority.

Name : **Mobile Multiphase Metering**

Description : Supply of mobile multiphase metering for a petroleum company.

Name : **Sohar Refinery Expansion Project**

Description : Engineering, procurement and construction (EPC) contract for the expansion of Sohar Refinery to increase capacity from 116,400 barrels per day (bpd) of crude and long residue to 187,000 bpd, as well as increasing naphtha capacity to 1.5 million tonnes a year.

Name : **Well Hook-up Materials**

Description : Supply of well hook-up materials for a petroleum company.

Name : **Duqm Refinery & Petrochemical Complex Development Project**

Description : Engineering, procurement and construction (EPC) contract for the development of a grass-roots refinery in Duqm with capacity of 300,000 barrels per day (bpd), including a petrochemical complex comprising a mixed feedstock cracker with capacity of 2 million tonnes per year (t/y), a polypropylene plant with capacity of 1.2 million to 1.5 million t/y, a 2.8 million-t/y aromatics facility and a 800,000-t/y styrene plant.

Oil and Gas Facts and Figures

Petroleum Development Oman LLC (PDO) – listed as one of the leading oil and gas companies in the world

Oman Oilfield Services Contract – listed as one of the Top 10 MENA Region Mega Projects

Client: Petroleum Development Oman (PDO)

Scope: Maintenance and engineering services on Oman's oilfields

Completion Date: 2017

Estimated Cost: US\$ 7 billion

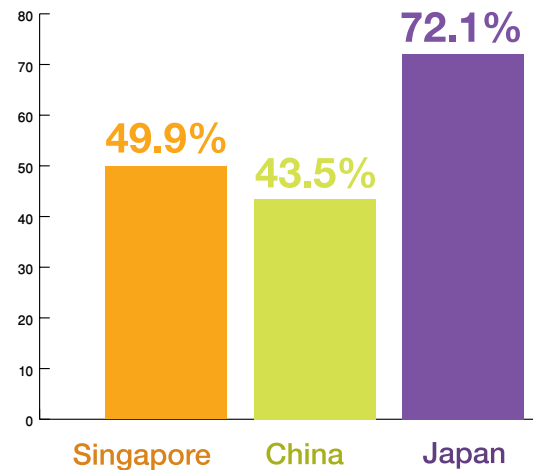
More Oil and Gas Facts and Figures

Crude oil production from January to August 2009: 195 million barrels

Natural gas production from January to August 2009: Up by 7.7% 772.856 million cubic feet

Crude oil production from January to August 2010 : Up by 7% to hit 208.5 million barrels

Source: Ministry of National Economy data



Percentage of Oil Exports to Other Countries



A Closer Look at OGWA 2012

OGWA 2012 Exhibition and Conference is a gathering of local and international oil and gas companies from the GCC, technology and service providers, equipment suppliers, and other companies directly serving the industry's requirements. It is a forum for discussing the latest developments and directions of the industry, as well as a platform for trade and business opportunities among the oil and gas companies and international oil and gas firms.

OGWA is one of the largest and most important oil and gas events in the Middle East region.

OGWA 2012 is a three-day event that is held every two years. It was launched in 1998 and is now on its 8th edition. Since its launch, it has been receiving support from the Ministry of Oil & Gas, Petroleum Development Oman (PDO), Oman LNG, and other leading local companies.

The OGWA 2012 Conference:

The conference is held alongside the exhibition, and will focus on discussing best practices, market trends, developments, challenges and issues facing the industry in Oman and the rest of the region.

Why Should You Attend the OGWA 2012 Conference?

- Obtain relevant information on the current technologies and systems in the industry.
- Be informed about the latest developments in the industry.
- Learn about the current strategies being implemented to address the challenges facing the industry.
- Obtain additional and insightful knowledge from experts in the field through their presentations and enhance your professional and technical competence.
- Engage in constructive discussions with industry peers on the industry.
- Discover new leads for major business opportunities.

OGWA 2012 Conference on Oil and Gas in the Middle East
11-13 April 2012
Oman International Exhibition Centre and the Golden Tulip Hotel
Muscat, Sultanate of Oman

Sponsors





The First CEO Forum in the Region for the Oil and Gas Industry!

The CEO Forum for Oil and Gas utilizes a dialogue-driven format that brings together key business executives, policy makers and technical experts from leading oil and gas companies to share views and insights on ongoing developments and challenges that face the industry.

A special entertainment feature will give a new dimension to the conference.

Objectives:

- To attract high-profile professionals;
- To promote open dialogue;
- To provide unique network opportunities among the region's oil-rich economies; and
- To discuss continued major developments in Oman's oil and gas industry.

Exhibitors' and Sponsors' Profile:

- Oil and Gas Companies
- Oil Ministries
- Oilfield Suppliers
- Corporate Finance Bankers
- Oil and Gas Media Companies
- Oil and Gas Consultancy Companies
- Unions/Associations
- Specialist Publications

Delegates' Profile:


- CEOs
- CFOs
- General Managers
- High-Profile Senior Government Officials from the Oil and Gas Sectors
- Ministry Undersecretaries
- Oil and Gas Ministers

OGWA 2012:

We Will Propel Your Markets toward Growth

OGWA 2012 will pave the way for:

- Establishing business ties; meeting industry professionals and potential business partners;
- Showcasing the products, services, operations, and achievements of oil and gas companies;
- Learning and discussing the developments, opportunities and challenges in the industry;
- Strengthening your existing presence in the energy industry;
- Obtaining product feedback from target customers; and
- Identifying new buyers and establish effective supply channels.



OGWA is recognized internationally
as a high-profile event for the
region's oil and gas industry.

OGWA 2012:

An Effective Platform for Showcasing Equipment, Technology and Services for Oil and Gas Operations

The event aims to reach all segments and aspects of the oil and gas industry, thereby serving as an effective platform for companies to do trade and as a complete resource for all types of products and services:

Products and Equipment:

- Artificial Lift Technologies
- Communication Systems
- Computer Systems and Software
- Corrosion Control
- Construction Equipment
- Drilling Equipment
- Electrical and Lighting Systems
- Environmental Protection Systems
- Gas Processing Systems
- Gauges, Meters and Indicators
- Instrumentation and Controls
- Logging Equipment
- Marine Equipment
- Oil and Gas Transportation Systems
- Oilfield Equipment
- Pipes and Fittings

- Pumps and Compressors
- Refining Systems
- Safety Equipment and Systems
- Seismic/Oceanographic Systems
- Valves, Tubes and Fittings
- Wellhead Equipment

Areas Covered by Services:

- Construction Equipment
- Design and Consultancy
- Drilling
- Engineering
- Exploration and Production
- Geography and Geophysics
- Inspection and Testing

- Logging
- Marine
- Measurement and Calibration
- Oilfield
- Project Management
- Training
- Water Treatment
- Well Servicing and Testing

Technologies:

- Onshore/Offshore
- Petrochemical
- Refining





Visitor Profile:

- Business Executives
- Heads of Oil Companies
- Managers and Employees of Energy Companies
- Representatives of Environmental Companies
- Representatives of Government Institutions
- Specialists from the Chemical Industry
 - Engineers
 - Technical Managers
 - Geologists
 - Geodesists
- Specialists of Oil and Gas Companies
- Service Companies
- Representatives of Construction Companies

Exhibitor and Sponsor Profile:

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- Oil and Gas Media Companies
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- Unions/Associations
- Specialist Publications



The Most Extensive Media Coverage

The media campaign includes:

- Heavy ad placement in local and regional newspapers, both in English and Arabic;
- Advertisements and editorial coverage in trade publications that cater to the building and construction industry;
- Regular press releases in newspapers, magazines, and websites;
- Email and fax campaigns targeted at industry professionals throughout the Middle East region;
- SMS broadcasts before and during the event;
- Dissemination of flyers, e-newsletters and personalized invitations;
- Radio announcements; and
- Billboard ads.

OGWA 2012 will be aggressively promoted utilizing all media channels to ensure attraction of the largest number of industry professionals and trade visitors possible. The promotion campaign will cover not only Oman, but the whole Middle East region and other parts of the world.

WEDNESDAY, APRIL 07, 2010 | MUSCAT DAILY

EOR challenges to be discussed at OGWA

Our Correspondent
Muscat

The challenges of enhanced oil recovery (EOR) programmes will take centre stage when companies from around the world come to Oman to take part in the Oil and Gas West Asia (OGWA) 2010 conference and exhibition.

Being held at the International Exhibition Centre from April 11 to 13, the event will highlight the latest breakthroughs honed in the sultanate and showcase them to the world as well as address industry problems with EOR technologies which can extract a



(From left) Dr Zaid Khamis al Siyabi, Omanexpo general manager Nasser Diab and Waleed Refaay, managing director of the Middle East, North Africa and India branch of the SPE, at the press conference

proposition for oil companies will concentrate on the different types of EOR available throughout the Middle East lock-... leader when it comes to EOR



What Past Participants Say About OGWA 2010

“It was yet another opportunity for GAC, being a global shipping and logistics company, to be present in the event, which attracted people connected with oil and gas industry across the world.”

Patrik Halldén
General Manager
GAC Oman

“OGWA provided us an opportunity to showcase our company’s expertise across the entire Oil and Gas chain—from exploration and production to transmission and distribution to consumers and we emphasized on showcasing our operations, so as to familiarize visiting industry professionals about our latest projects and future development plans.”

Hamed Al Sulaimi
Chairman
Al Sulaimi Group Holding

“We would like to highlight the very good performance, cooperation and support that we got from the organization staff.”

Mario Pratt
Parrx Oil and Gas



“It was a very successful event, compared to a similar event I’ve attended.”

Al-Suleimani Said
Petroleum Development Oman (PDO)

“OGWA provided a good platform to foster relationships with current clients and potential partners. It helped us launch new products and services to a large but targeted audience.”

Shrikant Joglekar
Seven Seas Petroleum

The 7th Oil, Gas, Refining and Petrochemicals Exhibition & Conference: A Successful 2010 Event

Venue: Oman International Exhibition Centre, Muscat Sultanate of Oman

Key Facts and Figures

- Total Net Exhibition Space: 5,013 sqm
- Total Number of Exhibitors: 252
- Total Number of Exhibiting Countries: 35
- Total Number of Visitors: 8,232

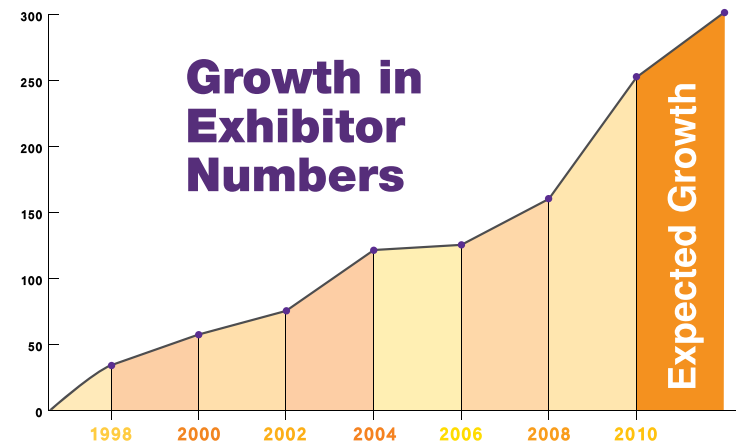
Exhibiting Countries

ASIA	EUROPE	MIDDLE EAST
China	Austria	Bahrain
India	Brazil	Kuwait
Indonesia	Belgium	Oman
Japan	Denmark	Qatar
Korea	France	Saudi Arabia
Malaysia	Germany	UAE
Singapore		
Italy	Netherlands	
Thailand	Norway	
Turkey	Portugal	
	Russia	
	Spain	
	Switzerland	
	United Kingdom	
AUSTRALIA	AMERICA	
Australia	Canada	
	USA	

Why Should You Exhibit at OGWA 2012?



- Introduce your new products, equipment and services directly to your target buyers.
- Identify potential business partners, agents and distributors.
- Interact with industry professionals and establish new business contacts.
- Meet high-ranking executives and decision-makers from leading oil and gas companies in the region.
- Learn about the latest developments in the industry and explore existing and prospective opportunities.
- Strengthen your company's presence in the industry.



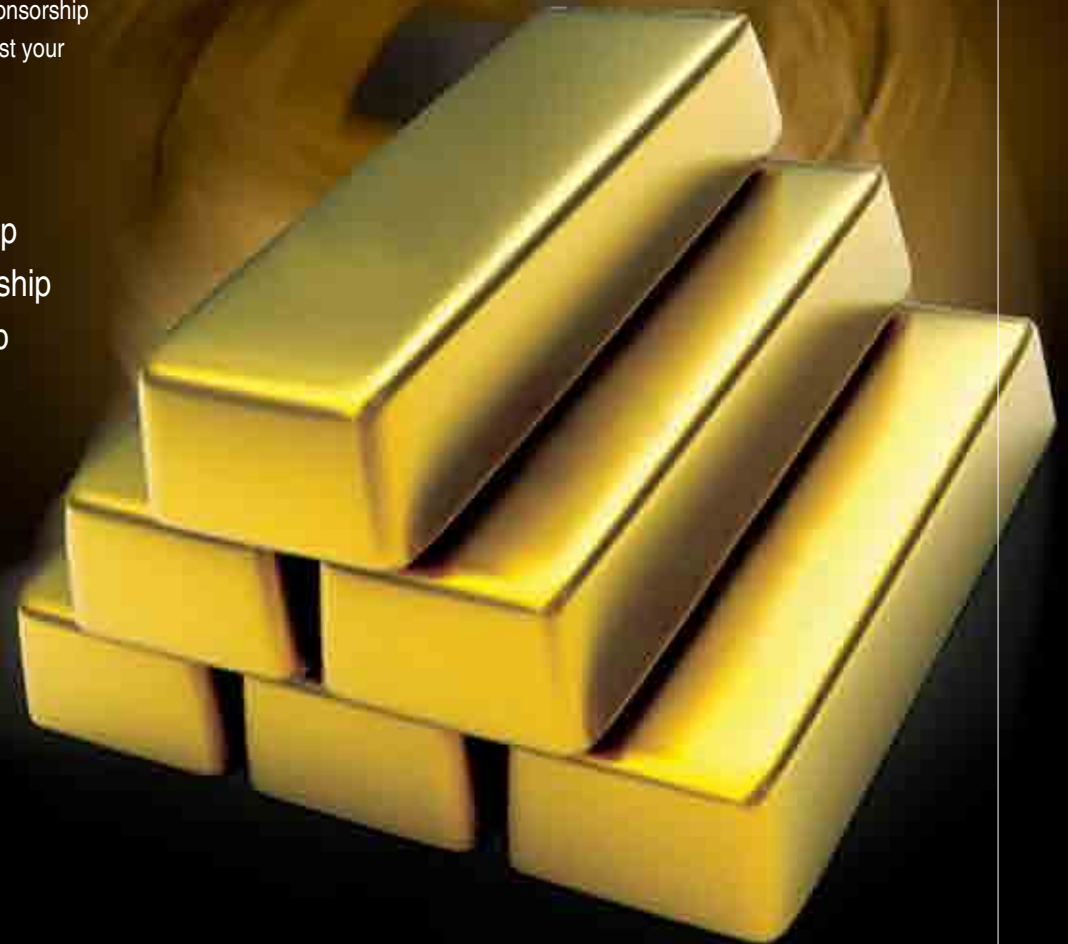
Get the Most Out of Our Sponsorship Benefits

To maximize the impact of your participation, OGWA 2012 presents a broad range of sponsorship opportunities that will give you a sure edge over your competitors. It will also further boost your company's presence in the local and regional markets.

- Platinum Sponsorship
- Gold Sponsorship
- Silver Sponsorship
- Bronze Sponsorship
- Visitor Bag Sponsorship
- Visitor Badge Sponsorship
- Floor Plan Sponsorship
- Lanyard Sponsorship

Each sponsorship option above entitles you to extensive media mileage such as logo inclusion in all newspaper and magazine advertisements, visitor invitation leaflets, show catalogues, event brochure, banners, the company website, and all other promotional materials. Many other benefits are specific to a particular sponsorship option to ensure that you get the highest promotional value for your investment.

Contact us today for more details on each sponsorship opportunity as well as the benefits that you will be entitled to as a valued sponsor of OGWA 2012.



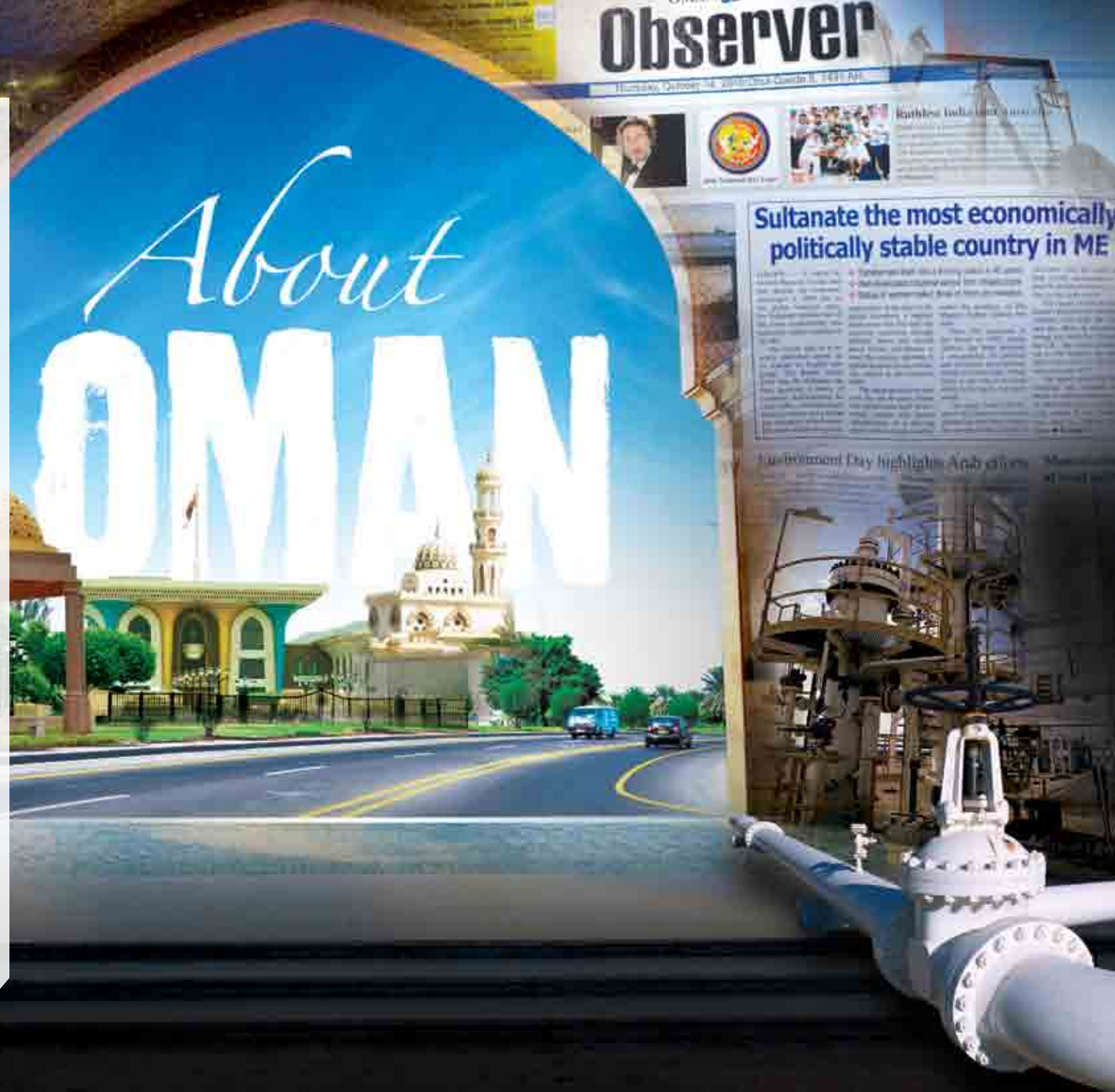
The Sultanate of Oman is the third largest country in the Arabian peninsula. It borders the Kingdom of Saudi Arabia in the west, the United Arab Emirates in the northeast, and the Republic of Yemen in the south.

Muscat is the heart of the sultanate, the political and administrative hub of the nation, the centre of tourism and commercial activities. The capital area is a prime example of intelligent and aesthetic development, amalgamating modernity with tradition.

Modern Muscat is home to a range of luxury hotels with upscale restaurants. Among its attractions are a number of magnificent beaches and breathtaking creeks such as Qurum Beach, Al-Jissah, Yitti, and Al-Bustan. Several restored forts, folk museums and traditional souqs are other popular attractions not to be missed.

Oman has consistently ranked first in peace and stability in the Middle East and North Africa, and it also ranks high in economic freedom among all the Arab countries.

For more information, visit
www.omantourism.gov.om





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Global Business Platform

**Book your stand today
before all prime locations
are gone!**

The Organizer

Omanexpo is the pioneer exhibition management company in Oman and the leading organizer of professional trade shows in the Sultanate. Established in 1986, it is now a member of UFI-The Global Association of the Exhibition Industry and the International Association of Exhibitions and Events (IAEE).

In addition to OGWA, the company's portfolio of major trade exhibitions includes Motor Show, The BIG Show, Food and Hotel Oman, and MedHealth and Wellness.

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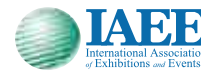
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For more information, visit www.omanexpo.com.

Our Global Events



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At a Glance

Oman International Exhibition Centre
Muscat, Sultanate of Oman

Exhibition Timings:

10:00 am - 6:00 pm

Registration Deadline:

30 June 2012



The Venue

Established in 1985, the Oman International Exhibition Centre (OIEC) is the ideal venue for major trade fairs and exhibitions in the Sultanate of Oman. It offers 12,000 square meters of indoor exhibition space with enough parking space for over 2,500 vehicles. It is conveniently located near Muscat International Airport, close to major hotels, and is just a short ride away from the city centre of Muscat.

For more information, visit www.omanexhibitions.com.

www.ogwaexpo.com